



## FM Contract Models

Bundled, TFM, managing contractor, best of breed – how to choose the most appropriate contract model when organising outsourced FM services.

### 1-day course

#### Aim

This course provides the knowledge and techniques to understand and evaluate the range of potential contracting models available to FMs.

#### Objectives

By the end of this course you will be able to understand the features and advantages of a range of contracting options, and employ structured approaches to determine the best fit for your organisation.

#### Course description

There are a variety of models available in the market place. This course defines and explains them, examines and discusses the pros and cons of each, and provides frameworks to support the decision making process. The day includes workshop sessions and interactive exercises to put the ideas into practice.

#### Programme

08.45 Registration and Coffee

**09.15 Vision, strategy and management of FM services**  
**What's my FM – scoping the service**

10.45 Coffee

**11.00 Who's my customer – understanding the critical service elements**  
**Explaining contracting models – how each model works**

13.00 Lunch

**14.00 Exploring contract models – advantages and shortcomings**  
**Interactive workshop on FM contract models**

15.15 Tea

**15.30 Only connect – making the choice for your own organisation**

**16.45 Summary and Conclusions**

17.00 Course Close

**How do I book?**

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